



FREE FIELD TOOL

THE KWAEDZA

FARM READINESS CHECKLIST

Is Your Farm Actually Ready to Start?

Score your farm in 10 minutes before you spend another dollar.



BUILD THE FARM IN THE RIGHT ORDER

Water first • Start small • Sell before scaling
Record what happened • Pay against proof

A GATE ZERO TOOL FROM THE 12-MONTH ROADMAP



BEFORE YOU SPEND

Money is not the first question

Many farm projects begin with the wrong first question: 'What should we buy?' The safer question is, 'What has been proven?' Buildings, livestock, irrigation, greenhouses, tractors, orchards and large planting areas are useful only when the systems they depend on are working. Score the farm as it exists today - not as you hope it will exist after the next transfer. If you cannot point to evidence, do not award the point.

THE KWAEDZA RULE

**Plans do not score points.
Evidence does.**

10 AREAS

2 POINTS EACH

20 MAXIMUM



GATE ZERO

The Farm Readiness Score

Circle 0, 1 or 2. Then write the proof you have.

LAND AUTHORITY

SCORE ___ / 2

0 disputed or unknown

1 partly documented

2 clear and evidenced

Proof: _____

WATER SOURCE

SCORE ___ / 2

0 unknown or unreliable

1 measured once

2 measured with dry-season evidence

Proof: _____

STORAGE & DISTRIBUTION

SCORE ___ / 2

0 absent

1 partial

2 adequate, connected and tested

Proof: _____

MARKET EVIDENCE

SCORE ___ / 2

0 assumptions

1 buyer conversations

2 named buyers with price and unit evidence

Proof: _____

MANAGER ACCOUNTABILITY

SCORE ___ / 2

0 unclear

1 verbal

2 written role and a completed reporting trial

Proof: _____



GATE ZERO

The Farm Readiness Score

Circle 0, 1 or 2. Then write the proof you have.

MONEY CONTROL

SCORE ___ / 2

- 0 mixed funds
- 1 basic ledger
- 2 farm-only channel and written approvals

Proof: _____

LABOUR

SCORE ___ / 2

- 0 unknown
- 1 available but uncosted
- 2 named, costed and supervised

Proof: _____

SECURITY

SCORE ___ / 2

- 0 uncontrolled loss
- 1 partial
- 2 starter zone and assets protected

Proof: _____

RECORDS

SCORE ___ / 2

- 0 absent
- 1 irregular
- 2 two complete, on-time weekly reports

Proof: _____

WORKING CAPITAL

SCORE ___ / 2

- 0 depends on sales
- 1 partly funded
- 2 full first production cycle plus contingency

Proof: _____



YOUR RESULT

What your score means

MY FARM READINESS SCORE

____ / 20

16-20 GREEN

Ready to start - with limits

Begin Month 1 within a capped budget. Start the sequence; do not build everything.

11-15 AMBER

Fix before you scale

Fix your lowest scores first. Use only tiny, reversible trials in the meantime.

0-10 RED

Do not launch production yet

Resolve authority, water, people, controls and working capital before major spending.



CRITICAL GATE

The automatic-zero rule

Regardless of the total score, a 0 in any of these three areas means STOP:

LAND AUTHORITY

WATER SOURCE

WORKING CAPITAL

Example: A farm scoring 18/20 is still not ready if ownership or authority over the land is disputed. High marks elsewhere cannot compensate for a critical foundation being absent.

☐ Land authority scored 0

☐ Water source scored 0

☐ Working capital scored 0

**IF ANY BOX IS TICKED:
STOP AND FIX THIS FIRST.**



YOUR FIRST PRIORITY

Find your first bottleneck

Write your three lowest scores. Then choose the one foundation that must be corrected first.

1. _____ Score ____

2. _____ Score ____

3. _____ Score ____

THE ONE THING I NEED TO FIX FIRST

WHAT EVIDENCE WOULD PROVE IT IS FIXED?

WHO IS RESPONSIBLE?

BY WHAT DATE?

Before you send the next money

- 1 What exactly will this payment complete?
- 2 What evidence will prove completion?
- 3 What earlier dependency must already work?
- 4 Who is responsible?
- 5 What happens if the requirement is not met?

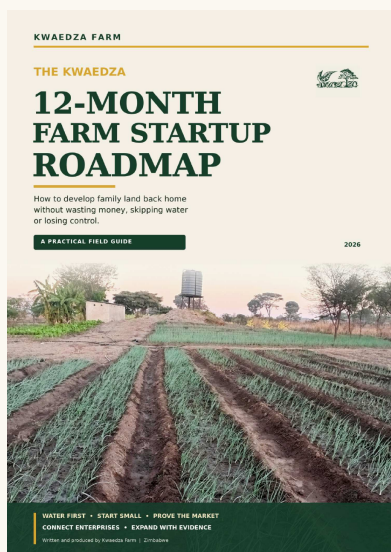
FUND GATES, NOT DREAMS.



THE NEXT STEP

Your score shows where you are. The Roadmap shows what comes next.

The full 12-Month Farm Startup Roadmap gives you the sequence: Month Zero -> Water -> Starter Production -> First Sales -> Integrated Enterprises -> Value Addition -> Year-End Review.



BUILD THE FARM IN THE RIGHT ORDER

GET THE FULL ROADMAP



ROADMAP

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kwaedzafarm.com

DEVELOPING FROM OUTSIDE ZIMBABWE?

Complete the checklist with the person managing the land before the next major transfer. Compare the evidence behind each score.